

# Forward-Looking Statements and non-IFRS Financial Metrics

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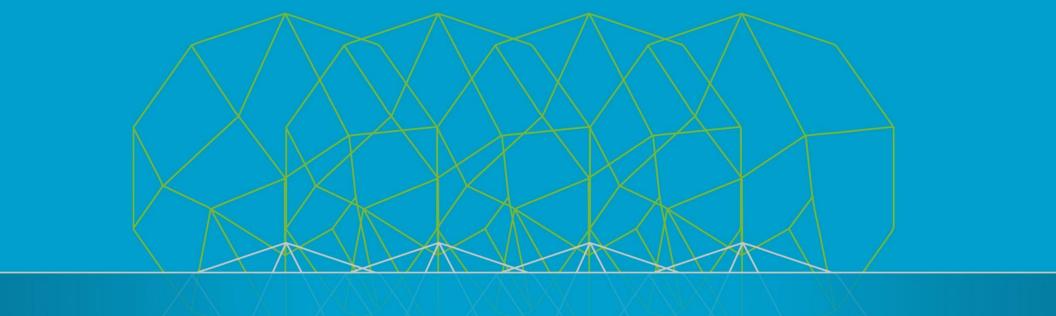
You should carefully consider the foregoing factors and the other risks and uncertainties that affect our business, including those described in the "Risk Factors" section of our Registration Statement on Form F-1, Annual Reports on Form 20-F, Current Reports on Form 6-K and other documents we file from time to time with the United States Securities and Exchange Commission. We do not give any assurance (1) that we will achieve our expectations or (2) concerning any result or the timing thereof, in each case, with respect to any regulatory action, administrative proceedings, government investigations, litigation, warning letters, consent decree, cost reductions, business strategies, earnings or revenue trends or future financial results. Forward- looking financial information and other metrics presented herein represent our key goals and are not intended as guidance or projections for the periods presented herein or any future periods.

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EBITDA, adjusted EBITDA, adjusted diluted profit (loss) per ordinary share and adjusted profit (loss) attributable to the parent are, we believe, pertinent non-IFRS financial metrics that Ferroglobe utilizes to measure its success. Ferroglobe has included these financial metrics to provide supplemental measures of its performance. The Company believes these metrics are important because they eliminate items that have less bearing on the Company's current and future operating performance and highlight trends in its core business that may not otherwise be apparent when relying solely on IFRS financial measures.

For additional information, including a reconciliation of the differences between the non-IFRS financial measures and the comparable IFRS financial measures, refer to the press release dated August 30, 2017 accompanying this presentation, which is incorporated by reference herein.

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# Q2 2017 Overview

Pedro Larrea, Chief Executive Officer



## Q2 2017 results exceeded expectations; first net profit since merger

# **Capturing** benefits of improved market environment

#### (ASP increase vs Q1 2017)

- SiM +6.3%
- Si alloys +7.7%
- Mn alloys +o.8%

# **Volumes** stabilizing in core products

#### (Volume change vs Q1 2017)

- SiM +9.4%
- Si alloys -5.9%
- Mn alloys +1.1%

Sales +8% vs Q1 2017

Adjusted
EBITDA margin
improvement
of 250 bps to
10.3%

Adjusted EBITDA +42 % vs Q1 2017

Q2 net profit \$1.0 million – adjusted net profit \$6.0 million

# **Optimized**

business platform

- Successful commercial strategy
- Streamlining of best practices
- Diversified product portfolio
- Actions underway to optimize production facilities

## **Update on corporate matters**

## Antidumping and Countervailing Duties

- The U.S. Department of Commerce has issued a preliminary determination imposing countervailing duties ranging from 3.69% to 120% on silicon metal imports from Australia, Brazil and Kazakhstan. The Department of Commerce is expected to make preliminary determinations in the antidumping cases on October 4, 2017
- Canadian authority determined margins of dumping ranging from 4.2% to 135.3%. Final
  determination of the Agency's investigations is expected to be issued on October 3, 2017. The
  Canadian International Trade Tribunal is expected to issue final findings on November 2, 2017

#### Sale of Spanish Hydro-Electric Assets

- Announced on July 26, 2017 that Ferroglobe had not received the required regulatory approvals to complete divestiture
- Intend to continue to explore all options, including further efforts to gain formal approval for the divestiture of these non-core assets in order to capture their full value

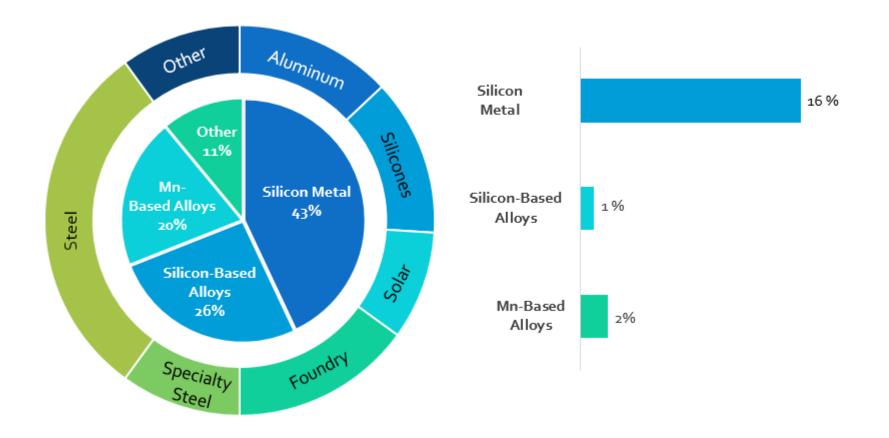
# Accounts Receivable Securitization

- Entered into \$250 million accounts receivable securitization on July 31, to obtain financing in connection with receivables generated in U.S., Canada, Spain and France
- Provides several benefits, including risk mitigation, liquidity maximization and the ability to replace multiple factoring arrangements with one consolidated, centrally-managed program

## Diversified portfolio provides exposure to improved pricing across key products

Revenue Contribution by Product and Market (Q2 2017)

**Qtr / Qtr Revenue Growth by Product** 



Business benefits from a diversified portfolio, now generating almost equal earnings from three main product segments

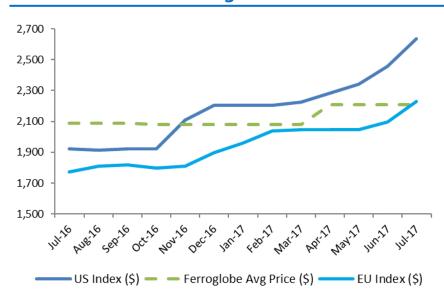
# Q2 2017 revenues up 8% vs previous quarter



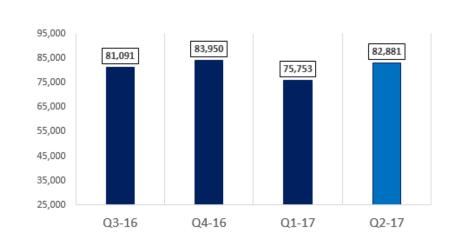
Improvement in prices and volumes for silicon metal as well as prices for silicon-based alloys are the key drivers in the quarter

# Silicon metal snapshot

#### **Pricing Trends**



#### **Volume Trends**



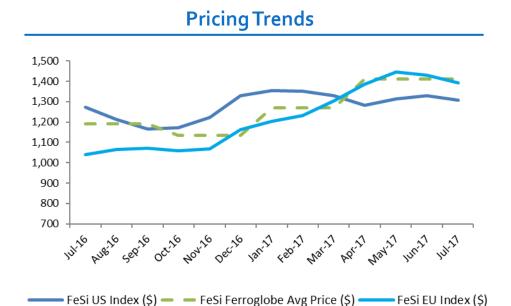
#### Sequential Quarter Product EBITDA Contribution (\$m)



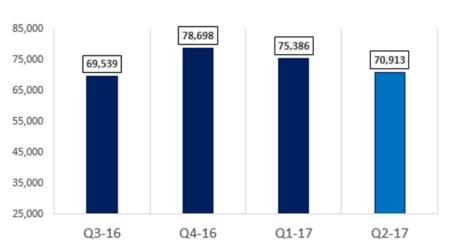
#### Commentary

- Silicon metal EBITDA more than doubled due to higher realized prices and increased volumes from new orders, especially in North America
- Silicon metal prices:
  - Continue to increase in North America as a result of the preliminary rulings in ongoing trade cases
  - Upward trend in China: +500 \$/t since mid-July
  - First signs of European recovery during August
- Volumes were up 9.4% in Q2 2017 vs Q1 2017

# Silicon-based alloys snapshot



#### **Volume Trends**



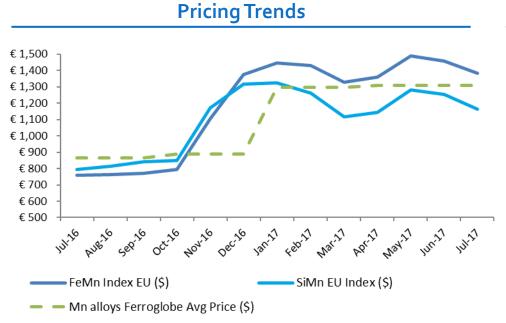
#### Sequential Quarter Product EBITDA Contribution (\$m)



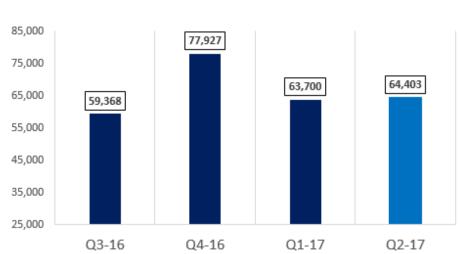
#### Commentary

- Silicon-based alloys cost increase attributable to technical issues at Bridgeport facility and the conversion of one furnace at Sabon
- Ferrosilicon prices remain at historically strong levels and gained traction during August, especially in North America. Actively looking to fill up order book to take advantage of current levels
- Volumes were down 5.9%

## Manganese-based alloys snapshot



#### **Volume Trends**



#### **Sequential Quarter Product EBITDA Contribution (\$m)**



#### **Commentary**

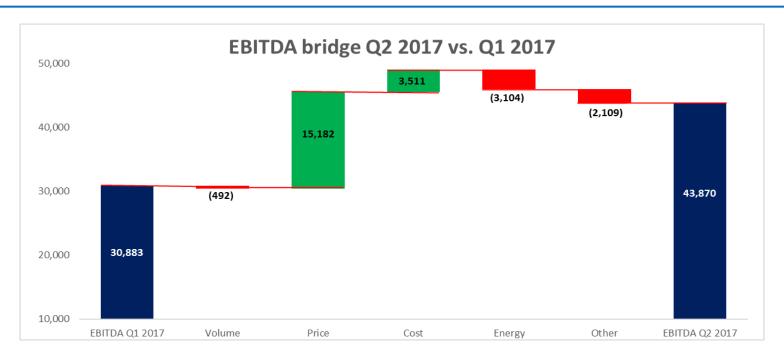
- Manganese-based alloys faced with pricing pressure, offset with lower manganese ore costs from inventory
- Market prices came down in Q2 2017 from historical highs. Prices are gaining momentum again in Q3 2017
- Volumes were up slightly compared to Q1 2017 with plants running at full capacity

## Pricing momentum continues to drive performance

#### **Ferroglobe Actions Leading to Results**

- Commercial strategy has captured the recovery of the market
- Continue to optimize business platform:
  - Actions underway to optimize production facilities: minimizing the impact of idled facilities: streamlining production plans to increase utilization rates; including the conversion of furnaces to capture market opportunities
  - ✓ Streamlining of best practices
  - ✓ Diversified product portfolio

#### Sequential Quarter EBITDA Contribution (\$m)



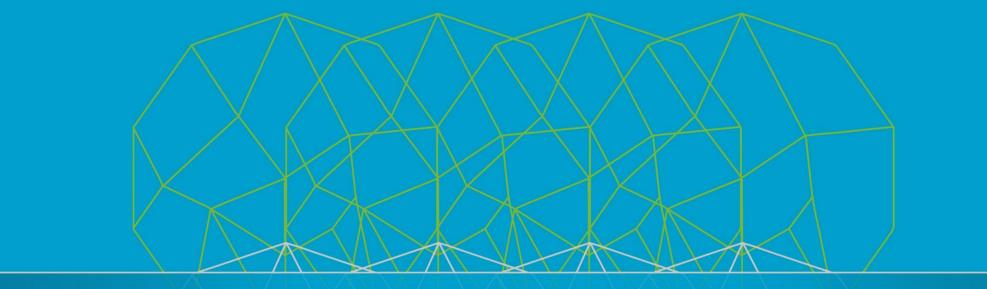
# Delivering value for shareholders and positioning for the long term

#### **Q2 2017 Performance**

- Reported EBITDA of \$36.8 million. Adjusted EBITDA of \$43.9 million for the quarter +42% vs reported EBITDA of \$30.9 million in Q1 2017
- Net profit of \$1.0 million, or \$0.02 per share on a fully diluted basis. Adjusted net profit attributable to the parent of \$6.0 million, or \$0.05 per share on a fully diluted basis.
- Working capital increased by \$35.4 million during the quarter, primarily a result of the recovery cycle total working capital increase year-to-date of \$20.3 million
- Operating cash flow of \$20.1 million and free cash flow of \$5.8 million
- Balance sheet strength maintained:
  - Net debt of \$435 million at end of Q2; up compared to \$407 at the end of Q1
  - Liquidity of \$320 million at end of Q2
  - Net Debt to EBITDA metrics have improved dramatically

#### Remain Focused on Delivering Long-Term Value

- Conservative capital structure company positioned to pursue growth opportunities
  - Successful refinancing has simplified the debt structure and improved the solvency with regard to covenants
  - Focus on deleveraging the balance sheet
  - Leverage target of below 2x
- Continue to focus on managing cost structure through technical performance, portfolio optimization and streamlining of SG&A
- Business decisions, including M&A and CapEx, are made with a focus on financial metrics – targeting immediately accretive transactions



# II. Selected Financial Highlights

Joe Ragan, Chief Financial Officer



# Q2 2017 key performance indicators and overview

Key performance indicators	Q2 2017	Q1 2017	FY 2016
Sales (\$m)	425.8	396.0	<b>1,</b> 555.7
Operating Profit (\$m)	10.4	3.7	-375.6
Profit Attributable to the Parent (\$m)	2.9	-6.6	-338.4
Adjusted EBITDA (\$m)	43.9	30.9	70.4
Adjusted EBITDA Margin	10.3%	7.8%	4.5%
Working Capital (\$m)	388.7	353.3	368.4
Free Cash Flow¹ (\$m)	5.8	-	43.4

#### Notes

Free cash flow defined as "Net cash provided by operating activities" minus "Payments for property, plant and equipment."
 Source: Company information

# Balance sheet summary

(\$mm)	Q2 2017 <sup>1</sup>	Q1 2017 <sup>1</sup>	12/31/2016
Total Assets	2,046	2,012	2,019
Net Debt²	435	407	405
Book Equity	907	903	892
Net Debt² / Total Assets	21%	20%	20%
Net Debt² / Capital³	32%	31%	31%

#### Notes

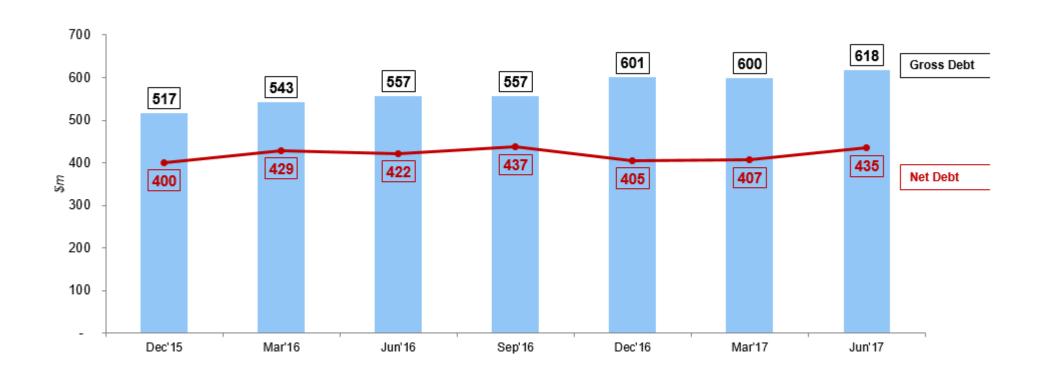
<sup>1</sup> Financial results are unaudited

<sup>2</sup> Net Debt includes finance lease obligations

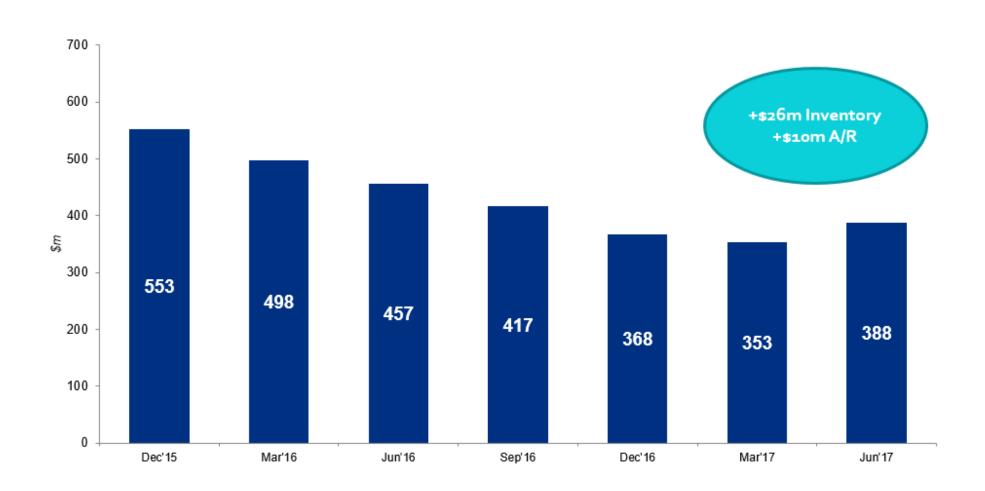
<sup>3</sup> Capital is calculated as book equity plus net debt

# Debt evolution (\$m)

## Quarterly debt evolution



# Working capital evolution (\$m)



# **Concluding remarks**

Improved market environment: recovery trend continues across key products

Business well-positioned: cost structure and commercial strategy

Positive outlook for remainder of 2017

